# EXPERIENCE VAULT CLASSIC

Customized 1<sup>st</sup> and 2<sup>nd</sup> mortgages, with greater flexibility to help borrowers who need a wider credit box to obtain financing. We take a holistic approach to understand the borrowers' situation and tailor a mortgage that fits.



Purchase | Refinance | Equity Take Out

#### **Maximum LTV & Loan Amount**

- 1st mortgages up to 75% LTV in major urban cities
- 2<sup>nd</sup> mortgages up to 60% LTV in major urban cities
- \$100K up to \$2.50M

### **Terms & Prepayment**

- 3 months: Fully open
- 6 month term: 1 month interest penalty
- 12 month term: 2 months interst penalty
- Fully open options for all terms
- 30 day notice required

#### **Property Type & Occupancy**

- Single family homes, town & row houses, condo towns
- High rise condominiums 600 sq ft+
- Primary residence & rental/investment properties (up to 4plex) eligible
- Excludes rural, well and septic

#### **FICO Score**

650+ for best pricing

#### Rates, Pricing & Fees

- Fees starting at 1.99%
- Variable rates & interest only payments
- Contact us for a quote

### **Options**

- Fully or partially prepaid interest
- Blanket mortgage options available
- Combined broker and lender fee
- Capped fee

# **Underwriting Guidelines**

- No NOA's, letters, paystubs required
- Add 0.5% for rentals
- 100% offset on rental income
- Foreign income accepted
- Common sense lending using 3 month bank statements to assess reasonability to repay
- Valuation from Vault approved appraiser list.
   Contact your BDM.

#### Michael Cambareri

Credit Manager

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#### **Emerson Dias**

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GTA North, Durham & Eastern Ontario

#### Naresh Thakkar

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GTA West & South Western Ontario

### Paul Calderaro

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GTA

# EXPERIENCE VAULT MOMENTUM

Keep the cost of borrowering low, with our discounted rate option. Ideal for borrowers who have been turned away from traditional lenders and need a full year to organize their finances or re-establish their credit.

#### **Loan Purpose**

Purchase | Refinance | Equity Take Out

#### **Maximum LTV & Loan Amount**

- 1st mortgage up to 75% LTV in major urban cities
- Max loan amount \$2MM
- Larger loans, contact us

## Terms & Prepayment

• 1 year term: 3 months interest

# **Underwriting Guidelines**

- No NOA's, letters, paystubs required
- Common sense lending using 3 month bank statements to assess reasonability to repay
- Valuation from Vault approved appraiser list.
   Contact your BDM.

#### FICO Score

600+

# Rates, Pricing & Fees

- Fees starting at 1.50%
- Fixed rates
- Interest only
- Combined broker and lender fee
- Capped fee

# Property Type & Occupancy

- Owner-occupied and 2<sup>nd</sup> homes eligible
- Single family homes, town & row houses, condo towns
- High rise condominiums 600 sq ft+
- Excludes rural, well, septic and rental properties

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